



# Fiscal Year Ended March 2025

(April 2024-March 2025)

May 14, 2025

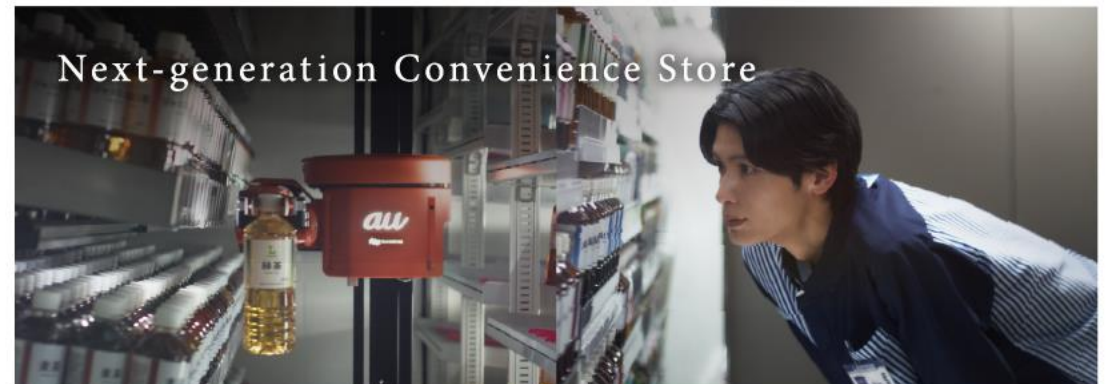
KDDI Corporation

Hikomichi Matsuda

President, Representative Director, CEO

The creation of a society in which  
anyone can make their dreams a reality,  
by enhancing the power to connect.

KDDI VISION 2030



# Index

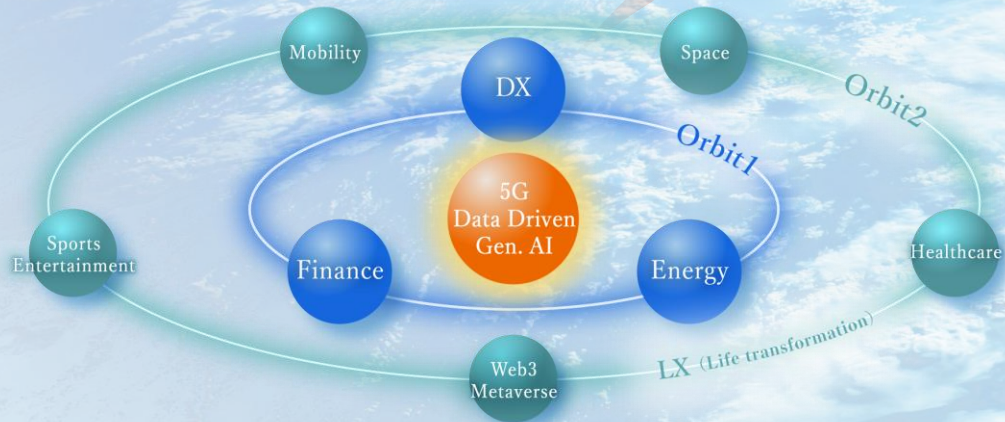
1. Our Aspiration
  2. Financial Results for  
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# 1. Our Aspiration

# Advance Satellite Growth Strategy

Accelerate transformation through integration of 5G, Digital data and AI

Next growth



Current Mid-term Management Strategy

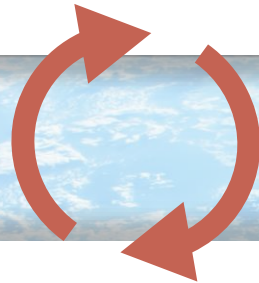
Tomorrow, Together  
**KDDI**

The creation of a society in which anyone can make their dreams a reality, by enhancing the power to connect.

**KDDI VISION 2030**

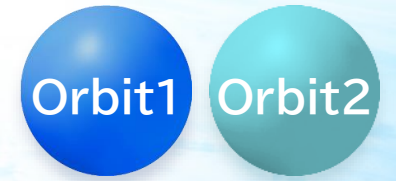
# Our Commitment for the Next Growth

Creating new value with  
Digital data x AI



Enhancing the  
Power to Connect

Enhance the portfolio  
by applying to  
each business domain

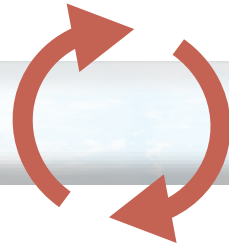


Establish underlying  
communication network as  
KDDI's strong competitive  
foundation



“Upgrade the Power to Connect to a new stage”

Creating new value with  
Digital data x AI



Enhancing the  
Power to Connect



# 5G Network

## Maintain KDDI's superiority and develop high-quality 5G network and coverage area

Largest number in Japan\*1

Over 50,000 Sub6/Millimeter-wave base stations

2025年2月 Opensignal社 「信頼性エクスペリエンス」部門 世界評価 1位

つながる体感

世界評価

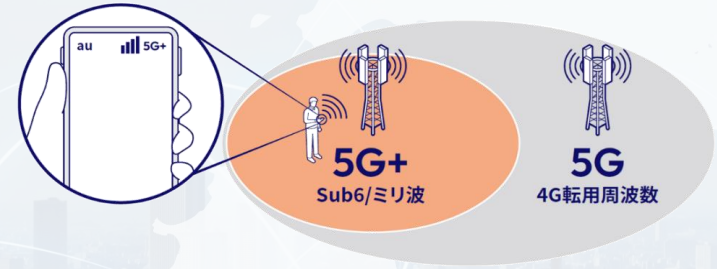
# No.1

ずっとあつむつなぐぞ au

The "experiential quality" refers to providing customers with a more comfortable and stable support when connecting to the network through the au line, based on evaluations of reliability experience, etc. by Opensignal. For more details, please visit the Opensignal website. In comparison with the 142 major MNOs in 41 countries. Data provision period: July 1, 2024 - December 27, 2024 © 2024 Opensignal Limited

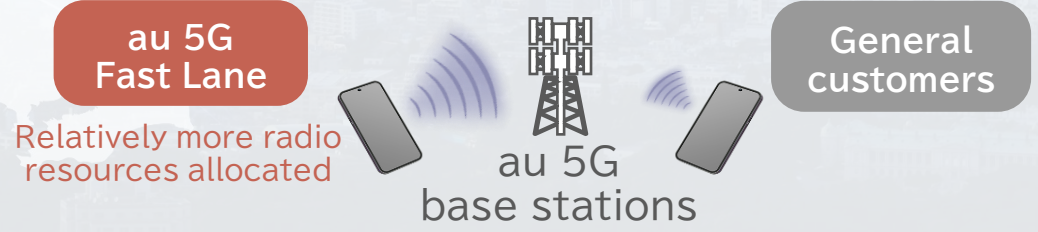
First in Japan

Visualize smooth 5G communications\*2



New value

Provide more comfortable connection even during congestion\*3 "au 5G Fast Lane"



\*1 Comparison of 4 MNOs in Japan. The browsable license number by Ministry of Internal Affairs and Communications radiocommunication search as of April 18, 2025. \*2 Support for "Xiaomi 14T" started on April 3, 2025. Subsequent models will be available once they are ready. \*3 An eligible plan with a 5G SA contract and an au 5G SA-compatible smartphone is required. Depending on the environment, the effects of au 5G Fast Lane may be difficult to experience

# Accelerate Communication Capabilities

Promote as a value for further competitive superiority and brand differentiation

Launch direct satellite-to-smartphone communication service covering all of Japan

Connecting the Unconnected<sup>\*1</sup>  
wherever you see the sky

au Starlink Direct

Up to about  
**40,000**  
people  
use per day<sup>\*2</sup>

Expands to<sup>\*3</sup>  
**63** models  
over **8** million  
compatible  
smartphones

\*1 On the eligible models, text message sending and receiving, location information transmission, and AI chat functions are initially available on iOS Messages and Google Messages apps. Voice calls and internet communication are not supported (as of April 2025). \*2 The maximum unique connections per day during April 10, 2025 to May 6, 2025 \*3 After June 2025  
Note) When capturing satellite signals, voicemail service EX, incoming call forwarding service, or number sharing (smartwatch) for incoming calls are not available. Please be aware that it may take time to capturing satellite signals or there may be temporary service interruptions. Depending on the environment and usage conditions, connectivity may be limited. Additionally, in some areas, connection may not be available.

# Advance Multi-Brands Strategy

In addition to common high-quality network,  
au differentiates new network value

おもしろいほうの未来へ。

**au**

Reliable and stress-free  
Unlimited data plan

- A set with communications and value-added services
- New network value

au Starlink Direct  
au 5G Fast Lane  
au Unlimited Data Overseas ...

シンプルを、みんなに。  
**UQ mobile**

Simple and  
affordable

君にピッタリの自由へ、一緒に。

**povo**

New experience value  
with partners

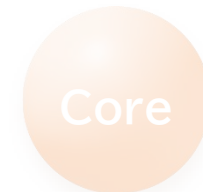
ずっと、  
もっと、  
つなぐぞ。

High-quality network  
common to Multi-brands

# Creating new value with Digital data x AI

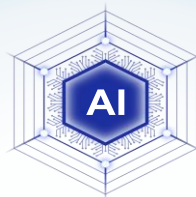


Enhancing the  
Power to Connect




# Opportunity to Accelerate DX Penetration


Provide suitable value by connecting Digital data and AI across all industries through communications





Data


High quality/Ultra-high speed network


- 


**au shop\***  
About 2,100 locations
- 


**IoT**  
About 51 mil. connections
- 


**Ponta Pass**  
About 15 mil. members
- 

**LAWSON**  
About 14,700 locations
- 

**Corporate customer**  
About 0.4 mil. companies
- 

**Smartphone**  
About 33 mil. subscriptions
- 

**FTTH**  
About 5.6 mil. connections
- 

**Denki**  
About 3.5 mil. contracts
- 

**Settlement (credit cards·au PAY)**  
About 48 mil. users

Channels

Communication connections

Services

Note) The number of corporate customers is as of January 2025, others are as of March 2025. The number of LAWSON locations is rounded to 3 significant figure while others are rounded to 2.  
\* The total locations of au shop and UQ spot

# AI Market

Create an environment where AI services are user-friendly, collaborating with partners

Early phase of smartphones

au Smart Pass\*1

Early phase of generative AI

AI Market concept

Contributed to Apps penetration  
Expanded to over 15 mil. members\*2

Gather AI service providers and provide a platform where customers can find AI services that suit them



All you can take 500+ apps when the service released\*3



\*1 Renamed to Ponta Pass in October 2024 \*2 As of March 2025 \*3 All you can take apps service ended in June 2022

# Transformation of the Operating Models

Enhance customer experience and achieve labor reduction and efficiency through accumulated knowledge

— Retail —



— Logistics —

Real × Tech Convenience



Update shopping experiences



Unmanned Automated Warehouse

— BPO —



AI Agent



CS Personalization

Contribute to labor reduction and efficiency

# Osaka Sakai AI Data Center

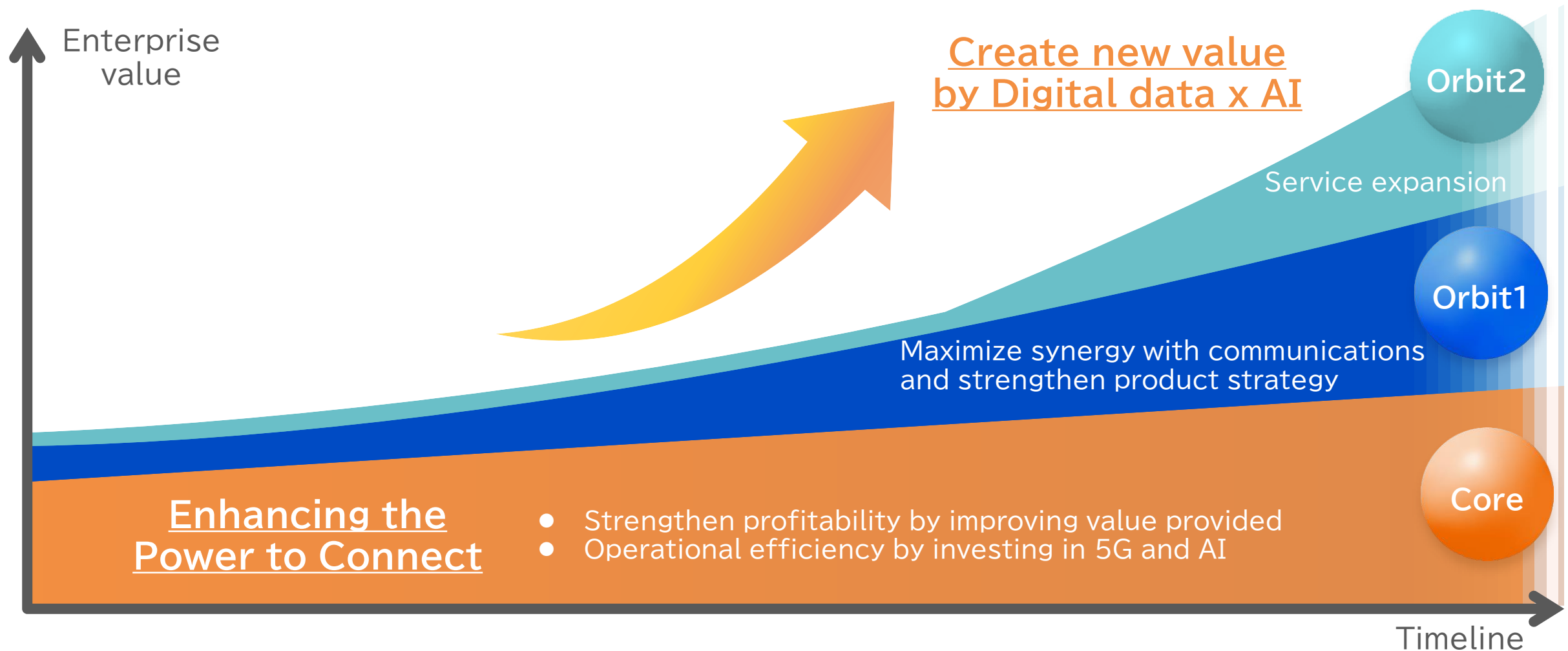
Build infrastructure to support Digital data x AI with partners

April 2025 Sharp Sakai Plant land and buildings acquisition contract signed



# Maximize the Enterprise Value

Aim for business growth and enterprise value maximization through promoting Satellite Growth Strategy





# We aspire to be a company that inspires passionate challenges



**1**

**Connecting  
with partners  
to create the future**

**2**

**Spreading  
the power to connect  
across the world**

**3**

**Connecting  
with customer's present,  
customer's future**

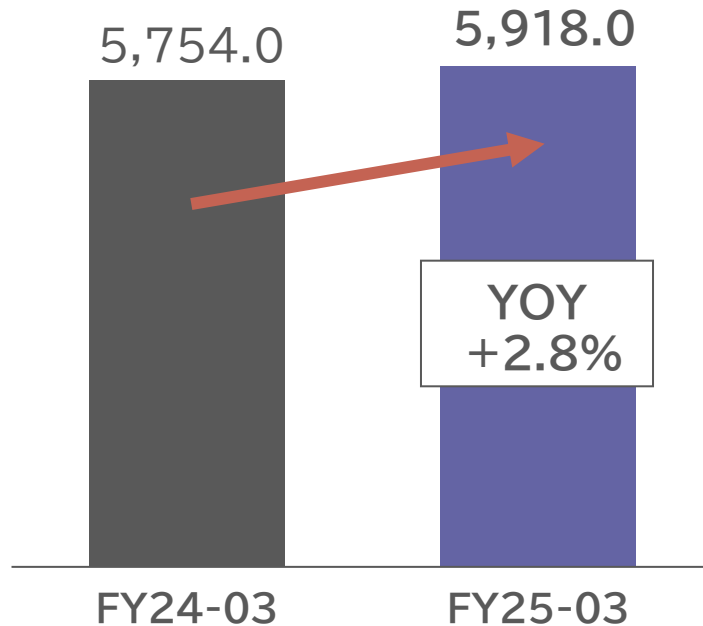
## **2. Financial Results for Fiscal Year Ended March 2025**

# FY25-03 Consolidated Financial Results

Revenue and income increased. Steady progress towards the final year of the mid-term management strategy

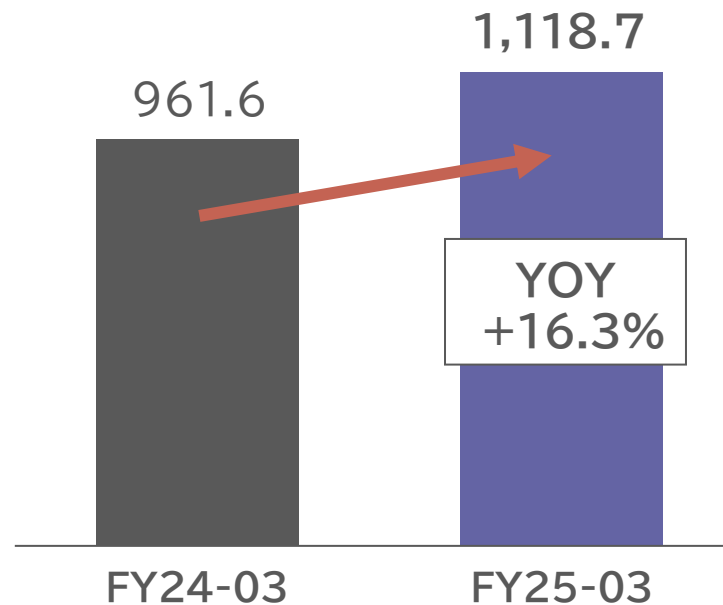
## Operating revenue

(Unit: billions of yen)



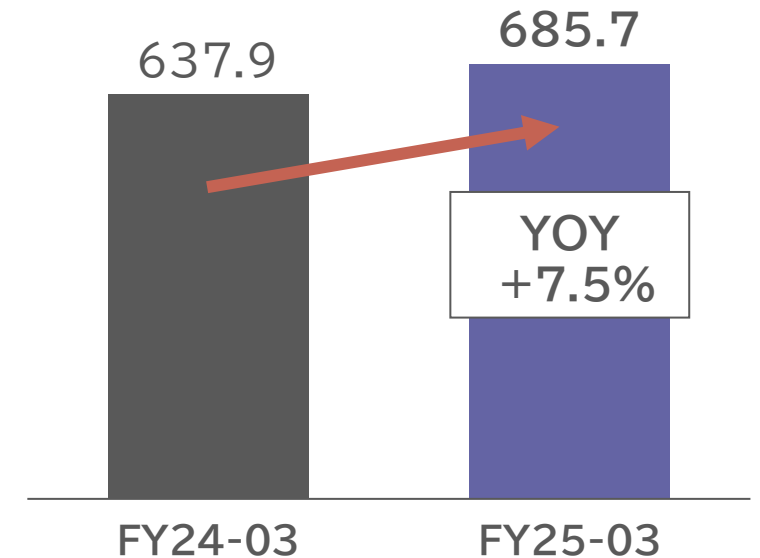
## Operating income

(Unit: billions of yen)



## Profit for the year\*

(Unit: billions of yen)

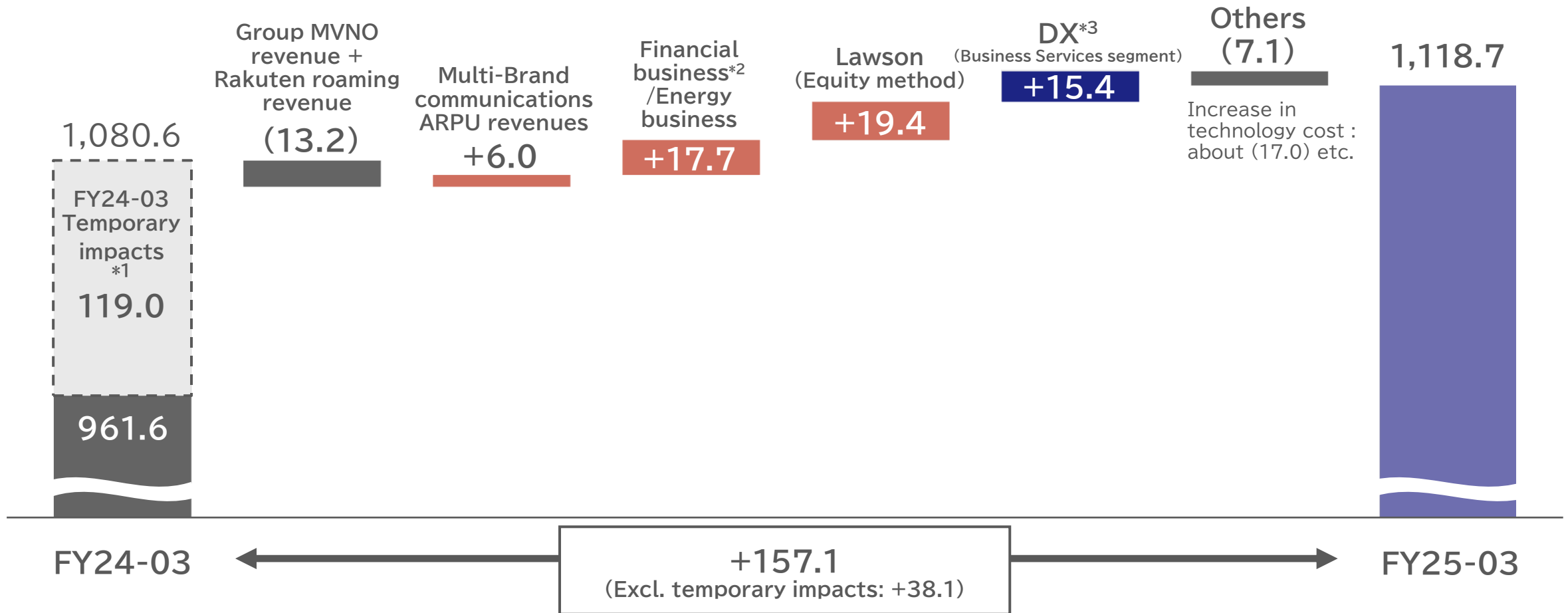


\* Profit for the period attributable to owners of the parent

# Consolidated Operating Income - Factors for Change -

Communications ARPU revenue and other focus areas are growing steadily. Lawson's performance is also strong

(Unit: billions of yen)



\*1 Temporary impacts of provision for lease receivables for the Myanmar telecom business and impairment and provision for removal of low-utilized telecom equipment \*2 au Financial Holdings (IFRS basis) \*3 Calculated considering the temporary impacts of FY24-03

# Review of FY25-03

## Balanced growth of major businesses and shareholder returns

### Growth of major businesses

5G

Communications ARPU revenues YOY+6.0 bil. yen  
Continue the trend of revenue growth

Finance  
Energy

YOY double-digit profit growth, steady progress  
Expand customer base through collaboration with communications

Lawson

Strong performance,  
contributed to profit of 19.4 bil. yen  
Synergies, including Ponta Pass, are appearing

DX

YOY+7.4% profit growth  
Growth area achieved YOY double-digit revenue increase, driving growth

### Shareholder returns

Flexible share buybacks

FY25-03  
total acquisition amount of  
400 billion yen

- May to Oct. : 300 bil. yen
- Nov. to Mar. : 100 bil. yen

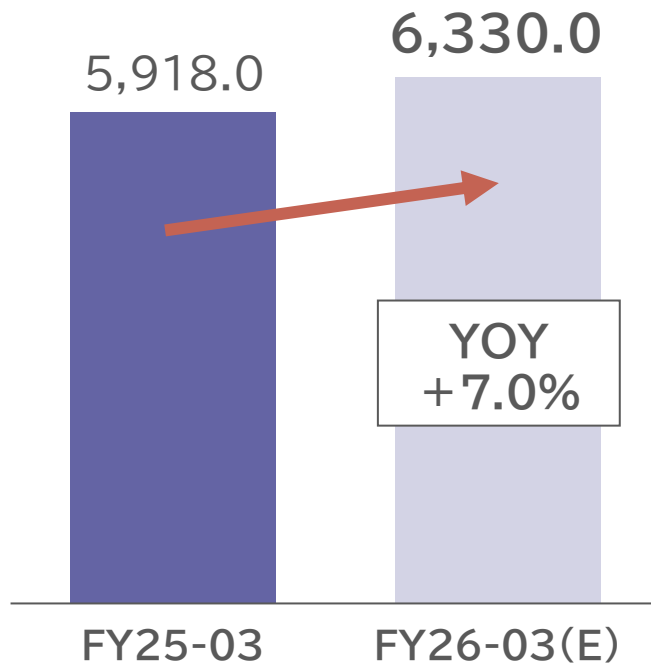
# **3. Forecast for Fiscal Year Ending March 2026**

# Consolidated Financial Forecast for FY26-03

Promote Satellite Growth Strategy and aim for revenue and profit increase

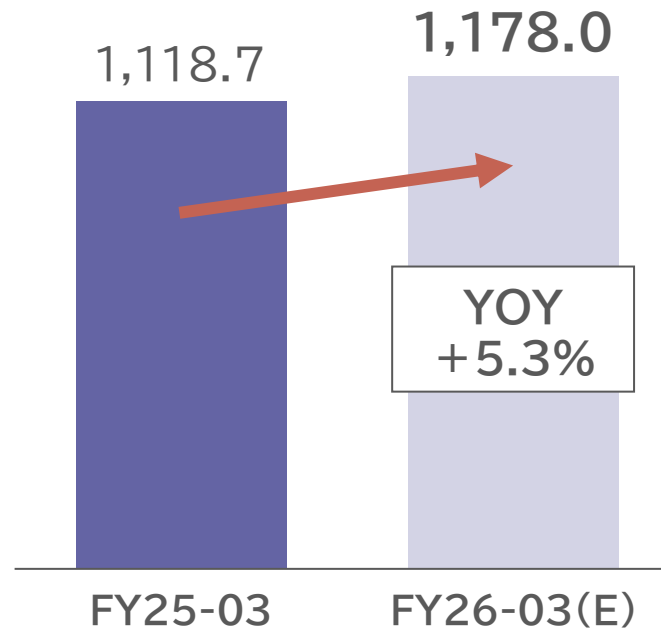
## Operating revenue

(Unit: billions of yen)



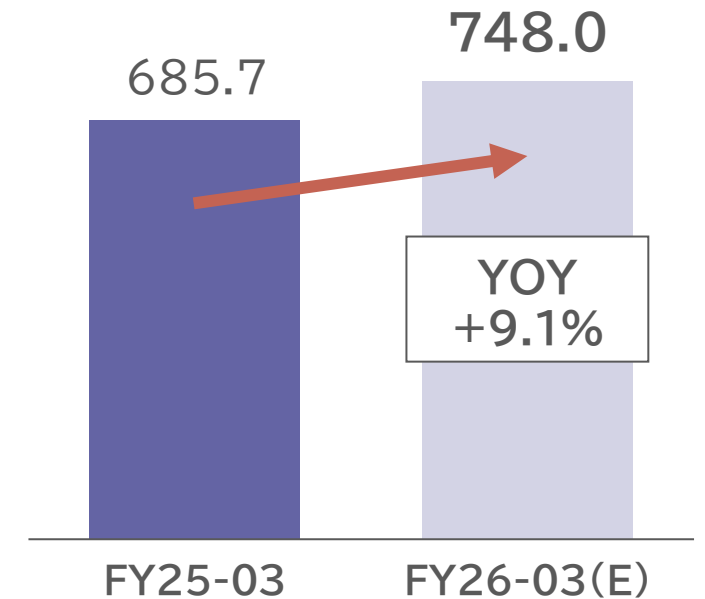
## Operating income

(Unit: billions of yen)



## Profit for the year\*

(Unit: billions of yen)



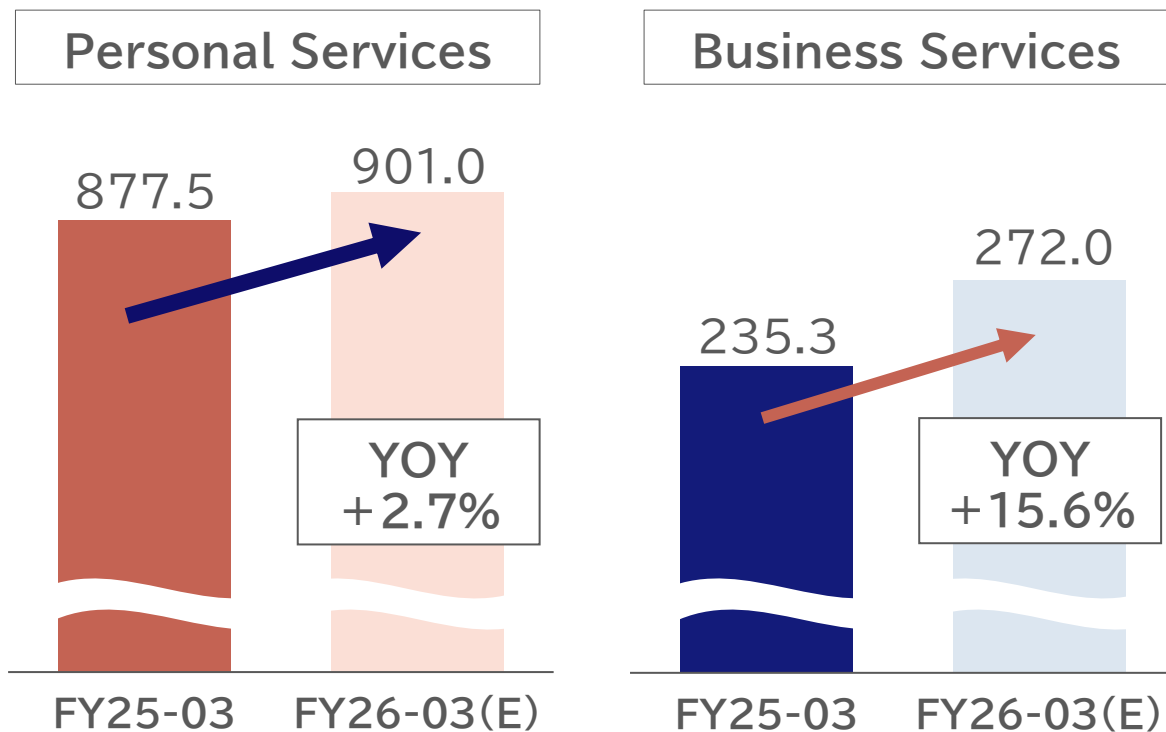
\* Profit for the period attributable to owners of the parent

# Operating Income Key Points

Aiming for business growth centering on increased mobile revenues and DX growth

## Operating income by segment

(Unit: billions of yen)



## Main factors of change

Increase (+)

- Increase in mobile revenues\* through value-added enhancement
- Growth of Finance, Energy and Lawson
- DX growth centered on growth areas
- Result of technological restructuring

Decrease (-)

- Decrease in Rakuten roaming revenue
- Returns to partners (Partner agencies, construction companies, etc.)

Note) From FY26-03, we have changed some business division segments from "Personal Services Segment" and "Others" to "Business Services Segment". In accordance with this, stated figures for FY25-03 reflect reclassification of segment. (Pre-audit reference value)

\* New definition from FY26-03 due to service revision. Subject: communications revenues of au, UQ mobile and povo/product support revenues/contents revenues etc.

# Personal Services Segment

## Enhance the value of “Connected Experience” Towards business growth by improving LTV

High quality communications + Creation of new value

— LTV\*4 improvement —

おもしろいほうの未来へ。  
**au**

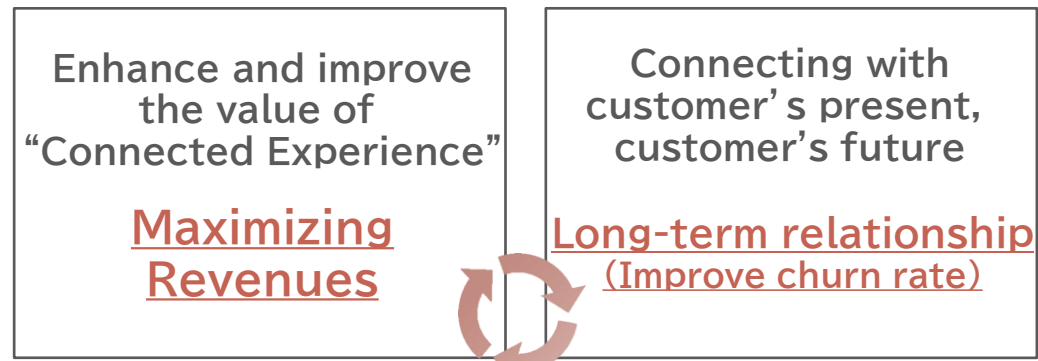
Connecting the Unconnected  
- au Starlink Direct -

Stay Connected even overseas  
- au Unlimited Data Overseas\*3 -

Connected experience\*1  
World's No.1 Rated

Comfortably connected even during congestion\*2  
- au 5G Fast Lane -

KDDI's unique beneficial services  
**Pontaパス**



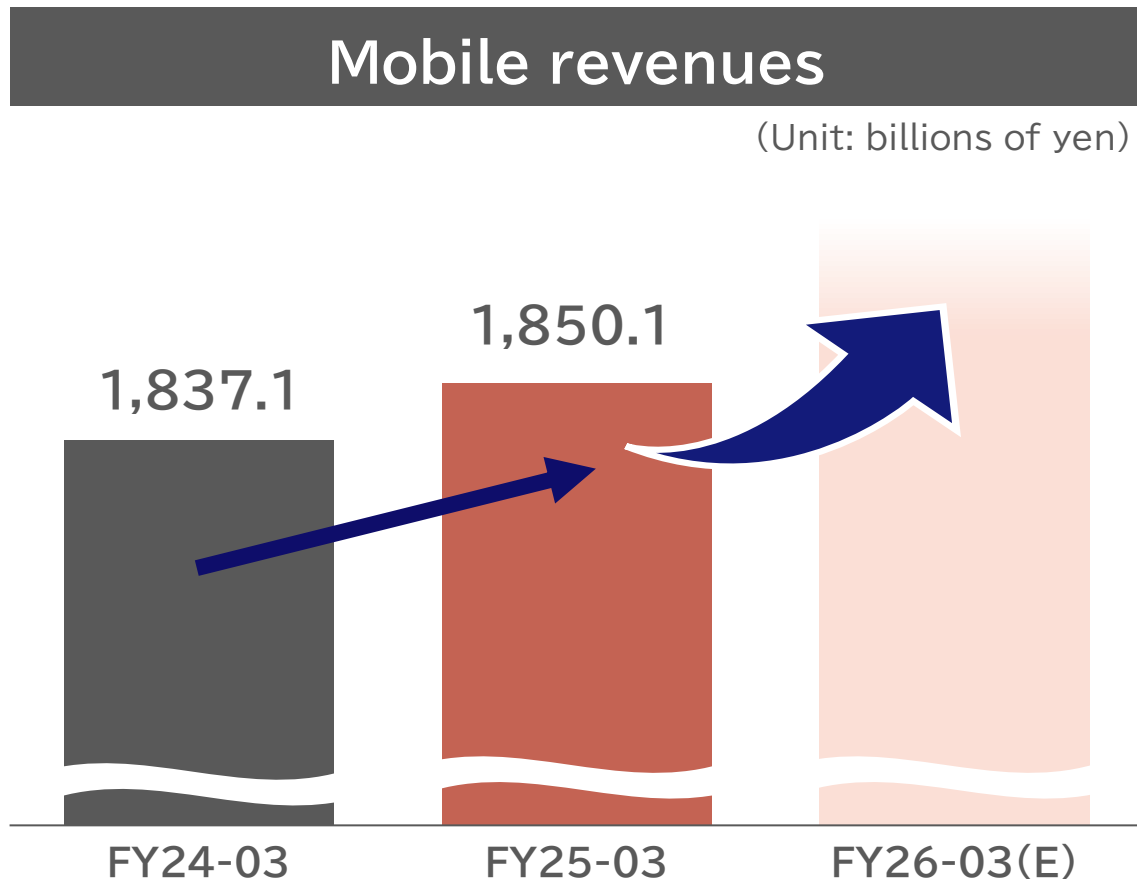
Further growth of Communications + Value-added

- ☑ Increase in mobile revenues
- ☑ Business growth of Finance, Energy, Lawson etc.

\*1 The 'Connected Experience' refers to providing customers with a more comfortable and stable support when connecting to the network through the au line, based on evaluations of 'consistent quality' and 'reliability experience' by Opensignal. For more details, please visit the Opensignal website. Comparison with 142 MNOs, 41 countries, data provision from Jul. 1, 2024 to Dec. 27. © Opensignal Limited \*2 An eligible plan with a 5G SA contract and an au 5G SA-compatible smartphone is required. Depending on the environment, the effects of au 5G Fast Lane may be difficult to experience \*3 Data throttling may be incurred in case of a large amount of data transmission within a specified period (24-hour basis) \*4 LTV(Life Time Value)

# Mobile Revenues

Sales growth through value provision by integrating communication and value-added



Enhance the competitiveness of multi-brands through unique value propositions offered by KDDI

- Revise the multi-brands strategy through the service revision
- Aim to improve au churn rate and balance transition among brands by enhancing au's attractiveness

おもしろいほうの未来へ。

*au*



シンプルを、みんなに。

**UQ**  
mobile

- Enhance attractiveness of Ponta Pass and accelerate collaboration with Lawson

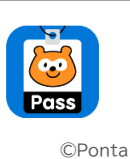
# Reliable and Stress-free Unlimited Data - au

You can choose freely from simple plan structure

## Pricing plan

**NEW** au Value Link Plan  
**auバリューリンクプラン**

Sign up starts in June 2025

au Starlink Direct	au 5G Fast Lane *1	au Unlimited Data Overseas*2 (15days/month)	Subscription plus points 20%		Incl. TAX ¥ <b>8,008</b> /month*4
Unlimited Data*3					

**Renewal** Unlimited Data MAX +  
**使い放題MAX+**

Revise in August 2025

au Starlink Direct	au 5G Fast Lane *1	au Unlimited Data Overseas*2 (15days/month)	Subscription plus points 20%	Incl. TAX ¥ <b>7,788</b> /month*4
Unlimited Data*3				

Selectable value 1  
“Finance”

+



+

Selectable value 2  
“Entertainment”

+

Netflix Pack (P)

+

with Amazon Prime

+

ALL STAR Pack

+

Drama & Variety Pack

+

DAZN Pack

\*1 Plan to be available in July 2025 \*2 Data throttling may be incurred in case of a large amount of data transmission within a specified period (24-hour basis) \*3 Network speed to be restricted within the unaffected range (maximum 5Mbps) as use of over 200GB/month. There are upper limit of tethering use. Data throttling may be incurred during congestion. \*4 Before various discounts and requirement are applied

# Simplicity for Everyone - UQ mobile


Consolidated into two plans with increased data allowance and bundled savings

**NEW** Komikomi plan value +5GB from Komikomi plan+

Data capacity 35GB/month

Free domestic calls within 10 min/call\*1

Subscription plus points 20%

  
©Ponta

Incl. TAX  
**¥ 3,828**

**NEW** Tokutoku plan 2 +15GB from Tokutoku plan

Data capacity 30GB/month

Automatic discount for data usage below 5GB

Subscription plus points 20%

	<u>30GB</u>	<u>Below 5GB</u>
Monthly fee	¥ 4,048	¥ 2,948
Discounted fee*2	¥ 2,728	¥ 1,628

TAX-included pricing

Sign up starts in June 2025

au Starlink Direct exclusive SIM/eSIM fee\*3

¥ 1,650 /month → ¥ 550 /month (Incl. TAX)

\*1 Some calls are excluded. \*2 The discount include House Set Discount and au PAY card payment discount. Eligible internet contracts (cancellation fees apply) and fees are required.

\*3 SIM application (additional fee) and exclusive plan application are required.

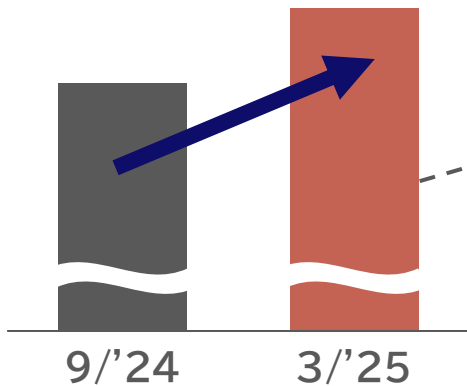
# Ponta Pass

Members expanding steadily. Promote mobile bundled plan and strengthen collaboration with Lawson

## Net increase in Ponta Pass

Collaboration with LAWSON working out  
Members increase steadily

After releasing Oct. 2024  
Net increase of  
+0.21 mil.\*1



The number of users  
redeeming benefits

Over **25 mil.**  
in total\*2

ウィークリー LAWSON Pontaパス  
ブースト

Aiming for net increase of  
**1mil. members\*1** in FY26-03

## Strengthen collaboration between telecom and LAWSON

### Mobile bundled plan

おもしろいほうの未来へ。

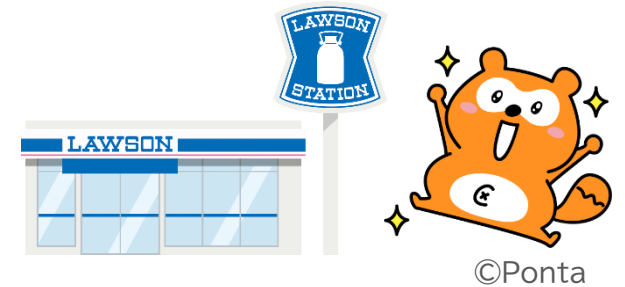
**au**  
au Value Link Plan  
**auバリューリンクプラン**

au Money Activity Value Link Plan  
**auマネ活バリューリンクプラン**

シンプルを、みんなに。  
**UQ mobile**  
Komikomi plan value  
**コミコミプランバリュー**

Sign up starts on  
June 3, 2025

### Strengthen collaboration with LAWSON



©Ponta

Strengthen  
benefits/seasonal offer

In-store membership  
promotion at LAWSON  
Great deals campaign

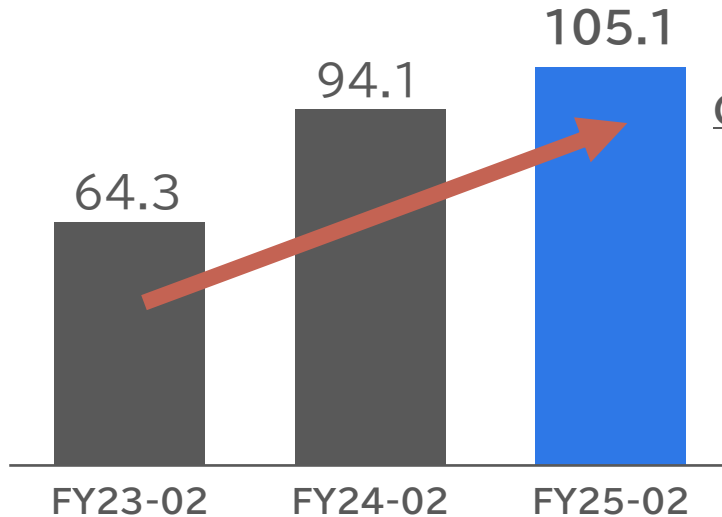
# Lawson

## Celebrating Lawson's 50th anniversary Support with technology for next growth

### Business profit

Strong performance,  
collaboration with KDDI also contributed

(Unit :billions of yen)



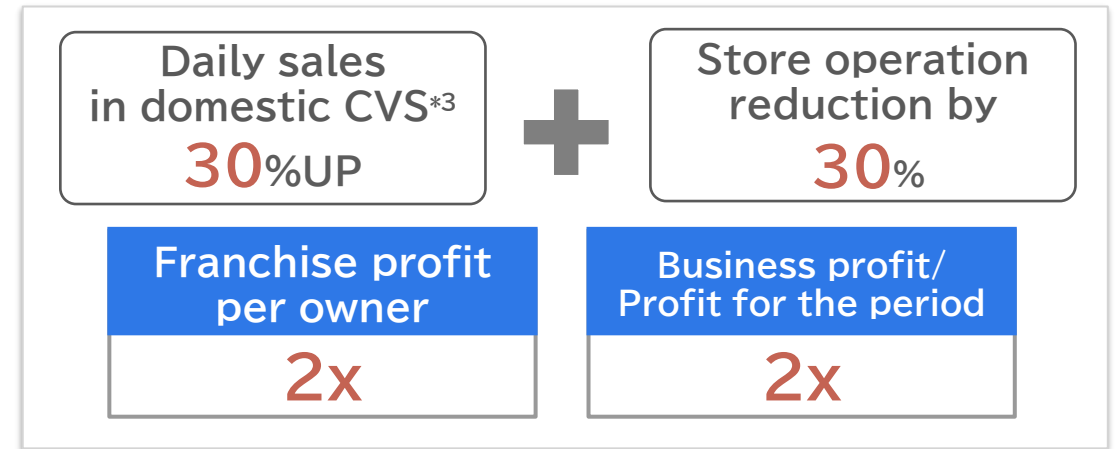
Average daily sales\*1  
**YOY + 3.6%**  
Customers referred from Ponta Pass\*2  
**About 3x**



©Ponta

### Lawson group Challenge 2030

Support with technology for next growth



\*1 FY25-02, existing stores only \*2 Usage of LAWSON benefits(FY25-03 Q4), compared to au Smart Pass Premium (FY25-03 Q2) before Ponta Pass launch \*3 Convenience store

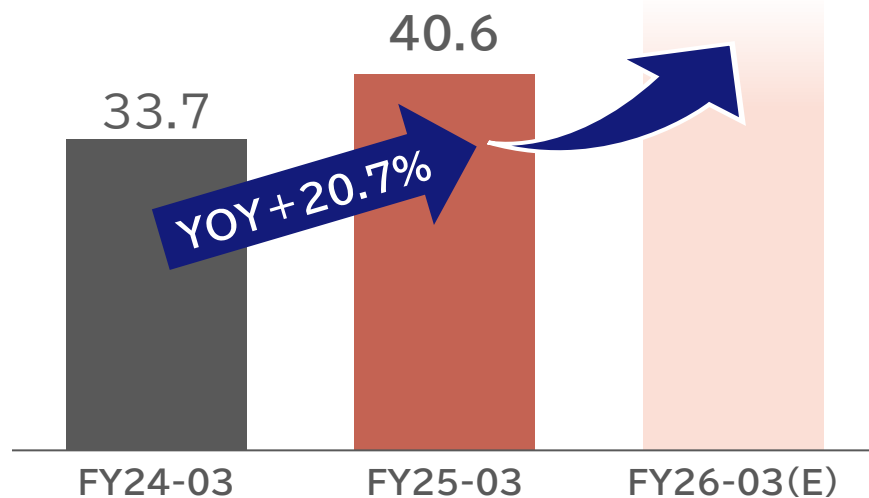
# Financial Business

For further growth, strengthen collaboration with communications. Expand customer base

## Operating income

Continue aiming for double-digit growth

(Unit: billions of yen)



## Expand customer base through communications bundle

**auマネ活プラン+**  
au Money Activity Plan+

Cumulative number of subscribers  
**1.5million** exceeded\*1 (March 2025)

**auマネ活バリューリンクプラン** Further acceleration with new plan  
au Money Activity Value Link Plan

Promote set with  
au PAY card



Gold card members\*2

**1.5million**  
exceeded  
(YOY1.3x)

Increase in deposit acquisition  
by cross-selling

Credit card automatic  
payment setup rate\*3



**au**  
**au**  
じぶん銀行

**1.4x**  
au Jibun Bank

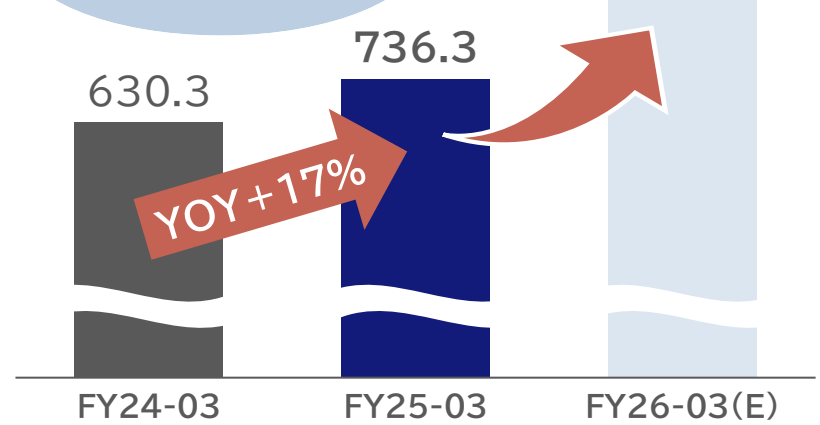
# Business Services Segment

Shift resources to the growth areas based on a robust communication infrastructure, aiming for high growth



— Sales trends in growth area —  
Expand business at a growth rate exceeding the market

Market growth rate of digital infrastructure area\* about 8% (Unit: billions of yen)



Sales composition ratio in Business Services segment

Note) The stated figures of FY25-03 not reflect classification of segment. \* Compound Annual Growth Rate from FY2024 to FY2028 (Aggregated by KDDI based on data from various research firms)

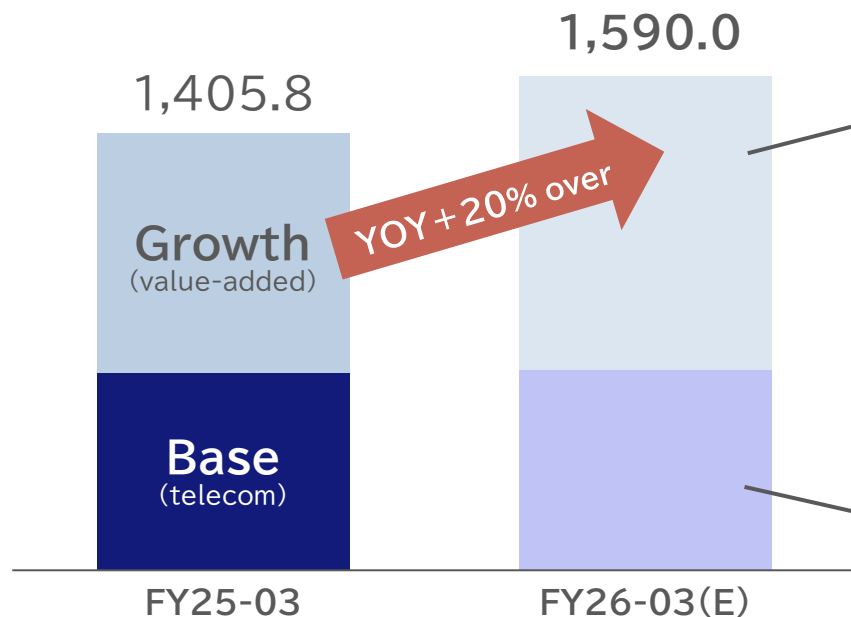
# Sales Growth

Accelerate business growth and achieve double-digit growth by expanding the value proposition in the growth area

## Operating revenue

(Unit: billions of yen)

Growth area drives growth



## Main growth drivers

**WAKONX**

IoT / DC

- Drive growth with high profitability
- About 50 bil. yen revenue increase by IoT+DC

**WAKONX**

New revenue base

(Security, Facility, Starlink, Drone etc.)

- Capturing digital demand, maintaining steady inquiries
- Revenue increase about 90 bil. yen in total (Including acquisition of LAC in FY25-03)
- Revenue increase in base area through mobile value enhancement

Note) From FY26-03, we have changed some business division segments from "Personal Services Segment" and "Others" to "Business Services Segment". In accordance with this, stated figures for FY25-03 reflect reclassification of segment.(Pre-audit reference value)

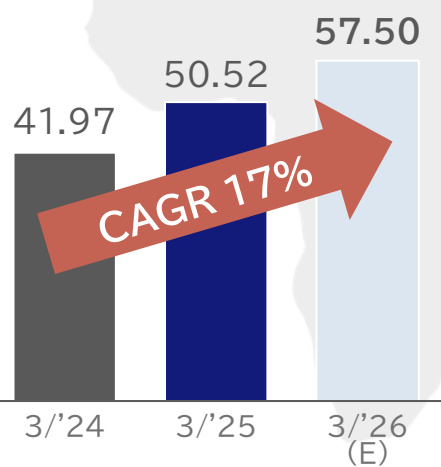
# IoT / DC

Leverage strength to expand high-profit-margin business globally

## IoT related services

Expanding target areas including PC, mobility, and infrastructure

IoT connections  
(Unit: million)



## PC



5 manufactures\*1 start selling



eSIM equipped  
Integration of PC and communication

## Mobility



Boat/  
Construction machinery

## Infrastructure



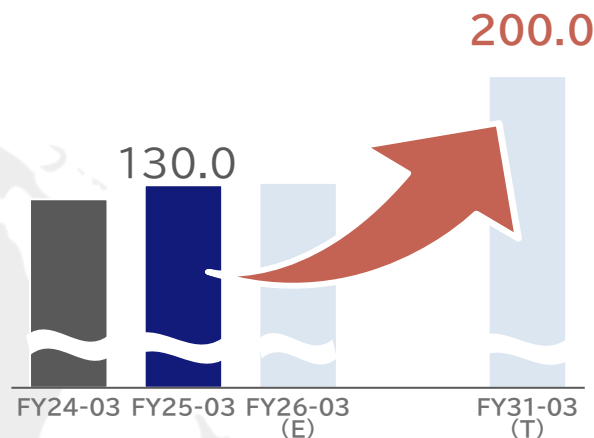
Gas/ water supply

## Data Center (DC)

Connectivity DCs are expanding steadily in each region  
Business in Thailand established No.1 Domestic foundation within two years

## Operating revenue

(Unit: billions of yen)



## Connectivity achievement\*2



London



World No.1



Paris



France No.1



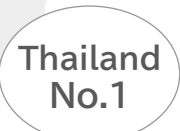
Toronto



Canada No.1



Bangkok



Thailand No.1

\*1 As of March 2025 \*2 From Peering DB as of May 7, 2025

# New Revenue Base

## Establish new solution base that supports AI era and accelerate the business growth

### Security

Towards the largest-scale cybersecurity business in the country, start considering collaboration with NEC



Jointly build purely domestic cybersecurity foundation

### Drone / Starlink

Solve social issues with advanced technology



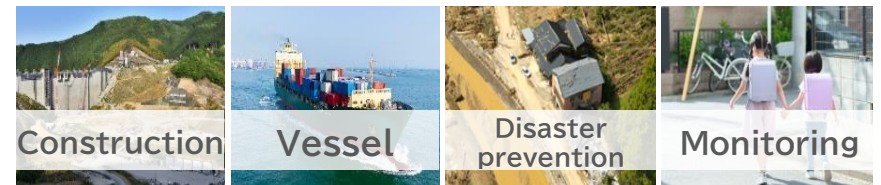
AI drone



Drone ports



Starlink



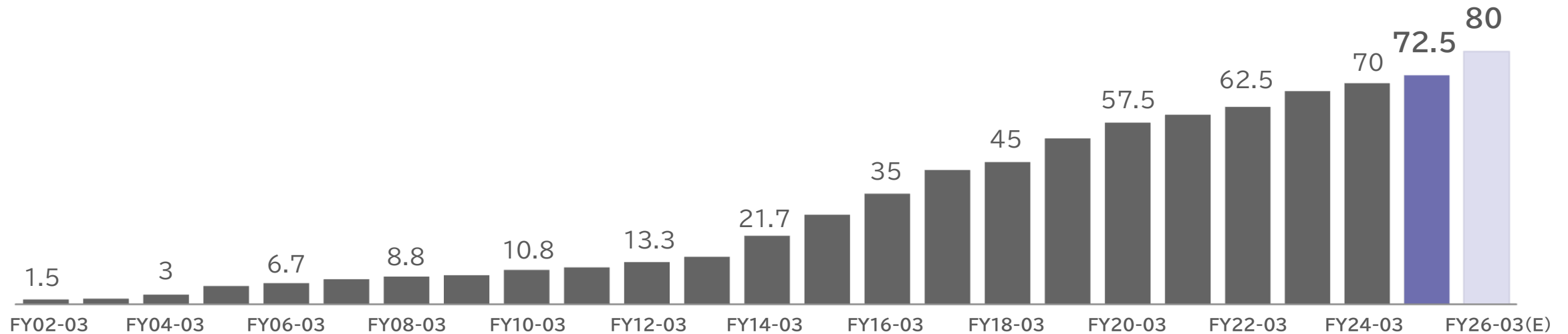
FY26-03 Contribute to revenue expansion

# Shareholder Returns

- Dividends per share : 80 yen (+7.5 yen) Aiming for 24 consecutive DPS growth
- Cancel treasury shares over 5% of number of shares issued and outstanding was approved\*
- Acquisition of treasury stock totaling 400 billion yen (upper limit)  
(Acquisition period: May 15, 2025 - December 23, 2025 (Plan))  
Of this amount, a tender offer for 350 billion yen (upper limit) was approved

## DPS growth

(Unit: yen)



Note) DPS for FY25-03 and FY26-03 are expected figures. Reflecting the stock split (2-for-1) on April 1, 2025. Past dividends are listed as the equivalent amount per share after the split (rounded to the nearest 1 decimal place). \* Cancel treasury shares so that ratio of treasury shares to be 5% after the cancellation

# Mid-Term Management Strategy

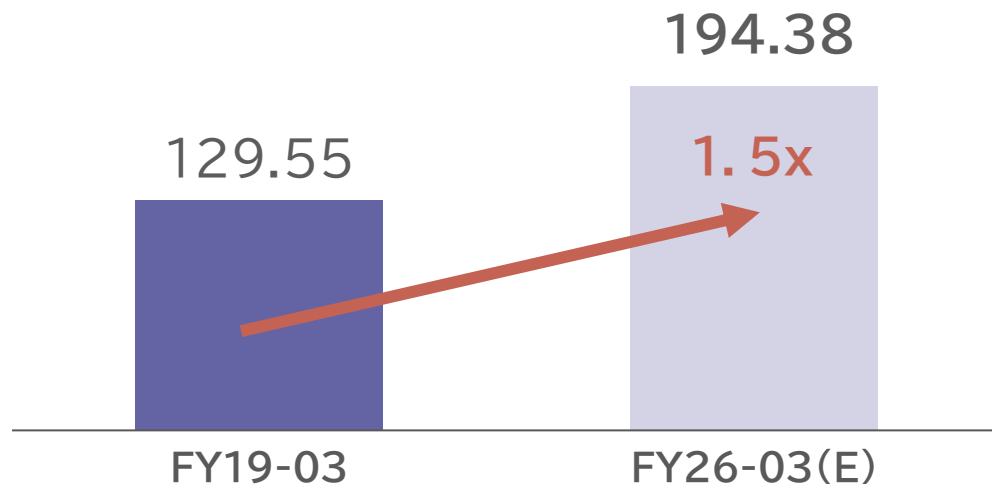
Final year of current mid-term plan. Balancing business growth and shareholder returns towards the EPS target

## Mid-term EPS target

FY26-03 EPS: 194.38 yen(E)

**FY19-03 to FY26-03  
EPS Growth: CAGR 6.0%**

(Unit: yen)



## FY26-03 Business Growth

- Operating revenue 6,330.0 bil. yen (YOY+7.0%)
- Operating income 1,178.0 bil. yen (YOY+5.3%)
- Profit for the period\* 748.0 bil. yen (YOY+9.1%)

## FY26-03 Shareholder Returns

- DPS 80 yen (+7.5 yen)  
Aiming for 24 consecutive DPS growth
- Resolved to acquire treasury stock totaling 400 bil. yen (upper limit),  
Of which, a tender offer for 350 bil. yen (upper limit).

## **4. Initiatives for the Future**

# Create Future with Stakeholders

Continue the initiatives to grow together with stakeholders



Fair transactions/  
Fair price transfer



Partner agencies and  
staff supports



Invest in advanced telecom,  
AI, and other new  
technologies



Initiatives for realizing  
decarbonized society

# Expo 2025 Osaka, Kansai, Japan

Provide opportunities for children to think about the future and take actions themselves

## Mirai Theater



Interactive Theatre  
Shape future with visitor's choice



## Mirai Arcade



Shooting Game  
Throw "balls" toward urban issues  
to create future



# Startup Supports

Promote the creation of unicorn companies originating from Japan and grow together with partners

Startups aim for global success

AI Startup

Robotics Startup

Mobility Startup

Deep Tech Startup

Corporate venture capital

Foreign venture fund

Industry-academia collaboration



INTERLAGOS



Tomorrow, Together



# Co-creation in New HQ Takanawa

Enhance the power to connect and  
continue to inspire an exciting future

## Connectable City

### Next-generation convenience stores



### Robot-assisted support services



### Smart City



### Open collaboration



# Sandbox for Future

## Create innovation with partners and roll out the best practices

### Next-generation convenience stores

LAWSON



RLWRLO



DEEPING SOURCE



Idein Inc.



### Smart city



asilla



STYLY



WAKONX

Accumulate best practices

Automatic stocking robots

AI Smartphone cash register

Data dashboard

Machi app

Robotic services

# Human Resource First

Create an environment that encourages taking on challenges for success

## Work-style update

- Strengthen internal and external collaboration and challenge in value creation
- Shift to well-balanced work-style

## KDDI Job Style Personnel System

- Increase base salary to ensure all employees can work with peace of mind
- “Create and bring up Professionals”  
Directly reward achievement, challenge, and ability



Accelerate collaboration



Utilization of AI and BPO



Develop services



Refresh Time

**We aspire to be a company  
that inspires passionate challenges**

# Summary

Create new values by connecting communications, digital data, and AI  
We aspire to be a company that inspires passionate challenges

<p>Our aspiration</p>	<ul style="list-style-type: none"> <li>● Commit to “Enhancing the Power to Connect” and “Create new values by Digital data x AI”</li> <li>● Aiming for business growth and maximization of enterprise value by promoting Satellite Growth Strategy</li> </ul>
<p>Consolidated results</p>	<ul style="list-style-type: none"> <li>● In FY25-03, steady growth in focus areas including communications ARPU revenues. Lawson’s performance was also strong</li> <li>● In FY26-03, aim for profit growth in each segment toward achieving EPS target Personal services segment: Challenge to create value exceeding customer expectations and improve LTV Business services segment: Shift resources to growth area based on a solid telecommunication foundation</li> </ul>
<p>Shareholder returns</p>	<ul style="list-style-type: none"> <li>● In FY26-03, DPS 80 yen (+7.5 yen) Aiming for 24 consecutive DPS growth</li> <li>● Resolved the acquisition of treasury stock totaling 400 bil. yen (upper limit), of which, a tender offer for 350 bil. yen (upper limit)</li> </ul>
<p>Initiatives for the future</p>	<ul style="list-style-type: none"> <li>● Continue initiatives to grow together with stakeholders</li> </ul>

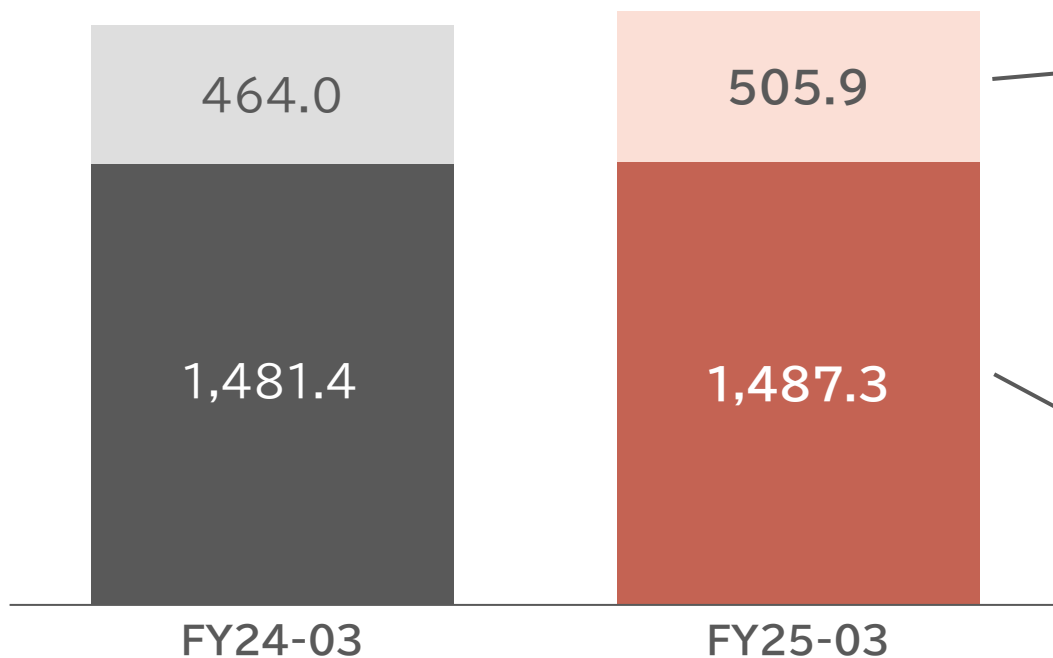
# Appendix

# Total ARPU Revenues (Old definition)

## Total ARPU Revenues

(Unit: billions of yen)

■ Communications ■ Value-added



## Results for FY25-03

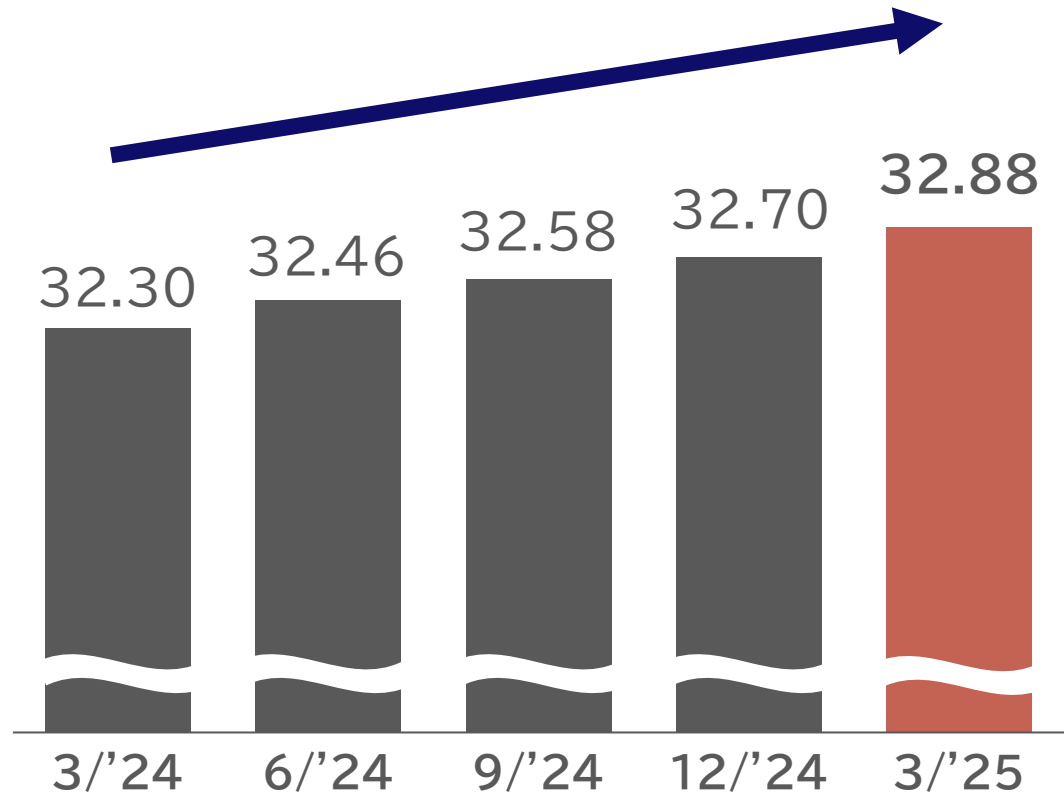
- YOY+about 42 bil. yen
- Value-added ARPU 1,340 yen (YOY+100 yen) of which, Settlement/loan YOY+15.9%

- YOY+about 6 bil. yen
- The number of UQ mobile→au migrations YOY1.5X
- ARPU growth by brands  
au YOY+3.2%, UQ mobile YOY+4.2%

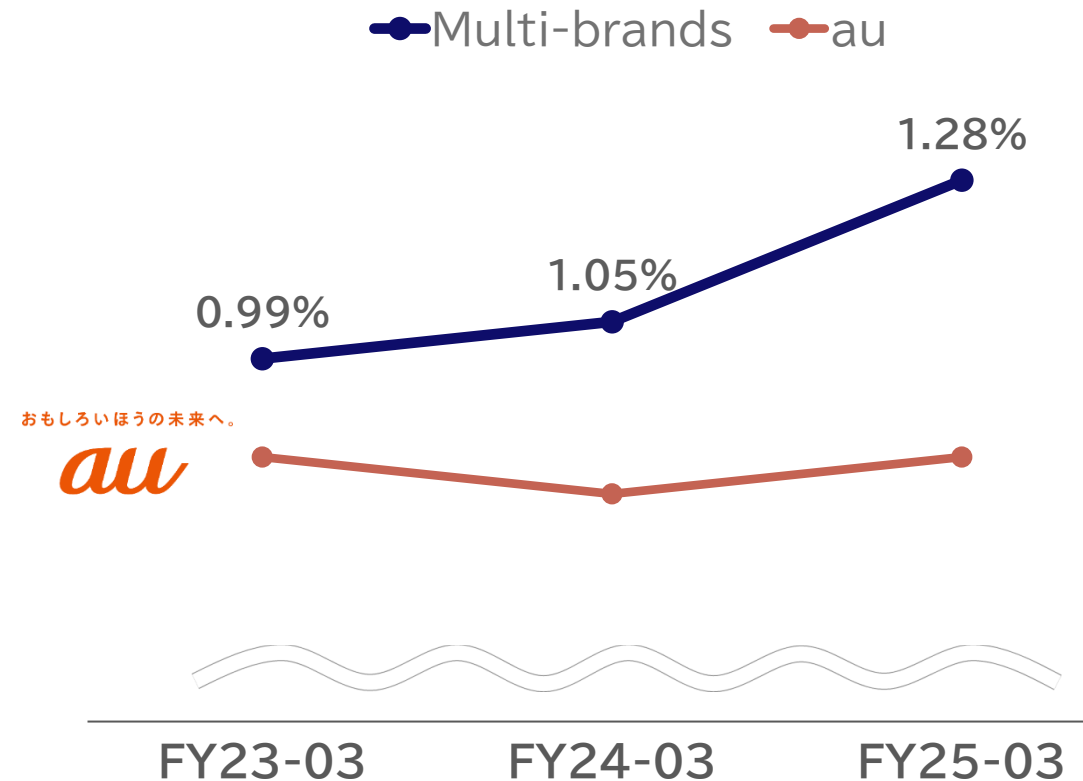
# Smartphone subscriptions / Churn rate

## Smartphone subscriptions\*

(Unit: million)



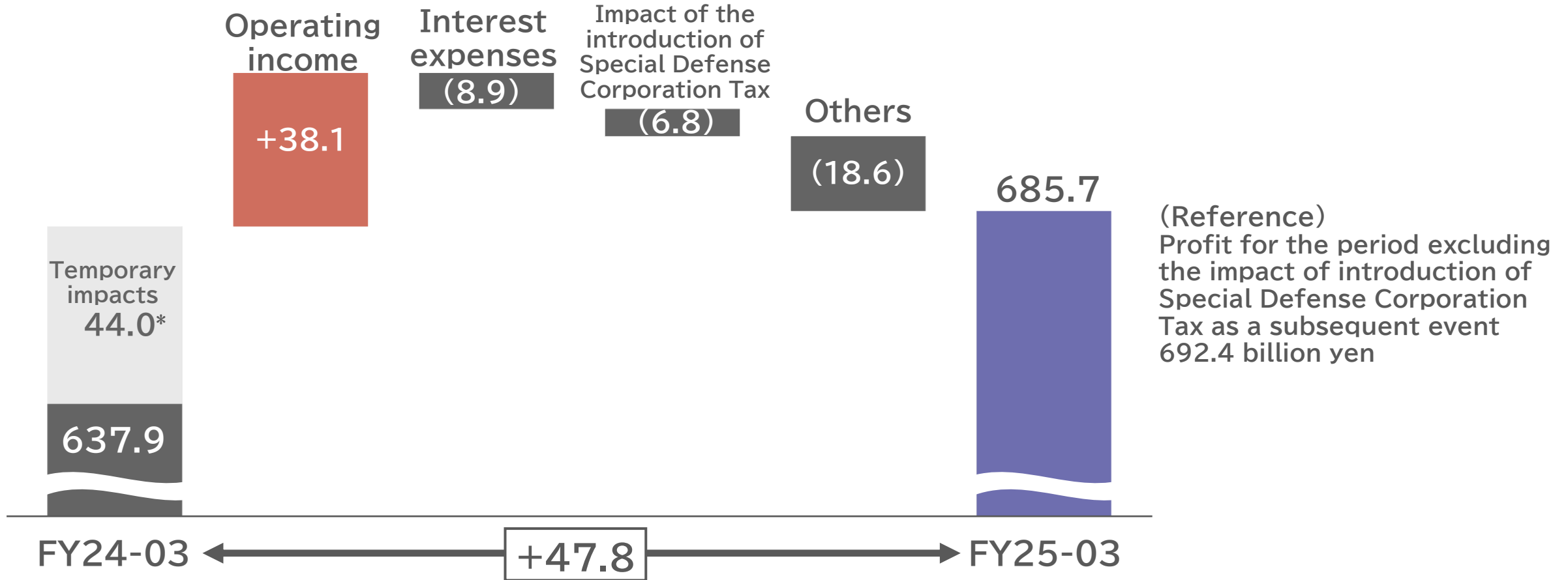
## Churn rate



\* Including corporate contracts

# FY25-03 Profit for the period - Factors for Change -

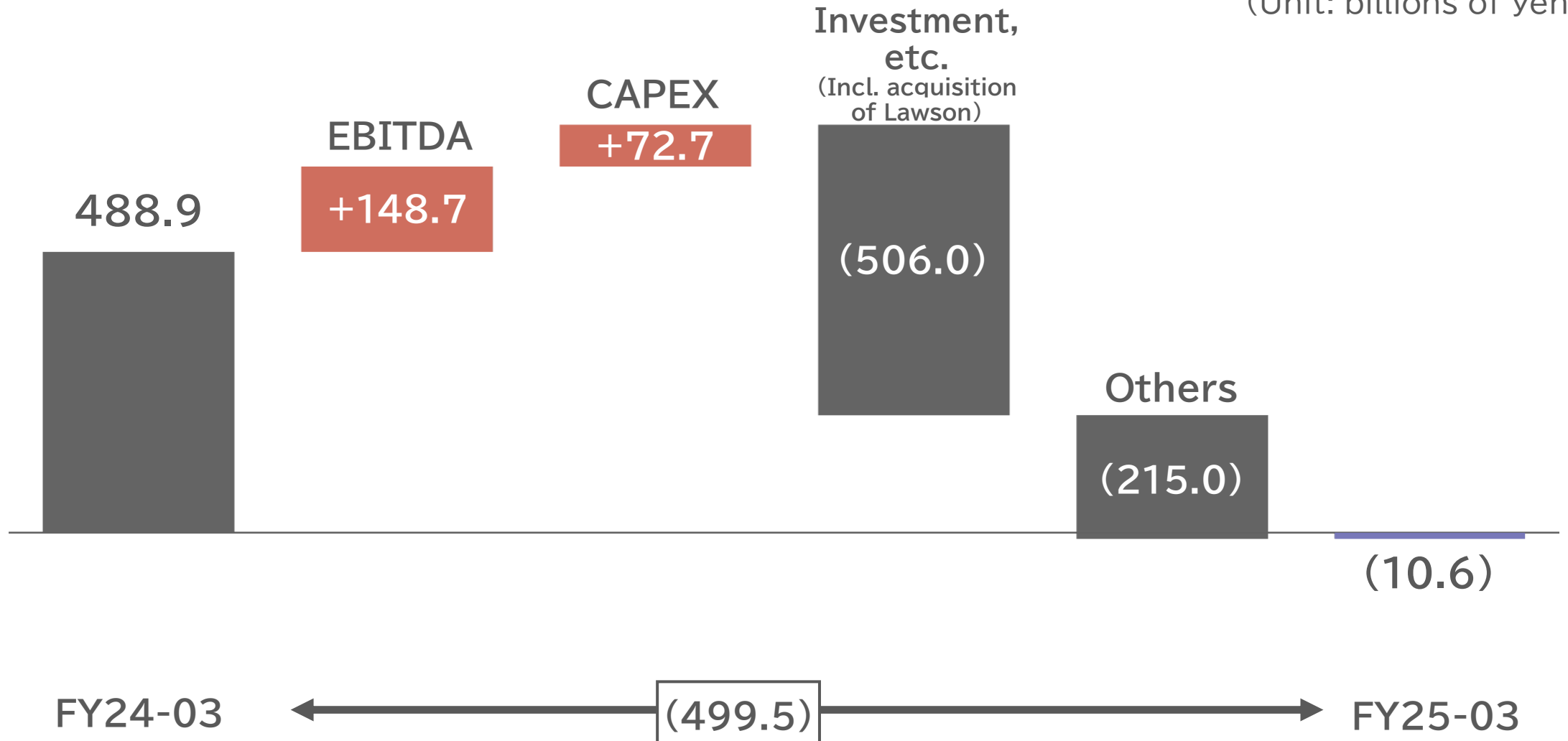
(Unit:billions of yen)



Note) Profit for the period attributable to owners of the parent \* Temporary impacts of provisions for lease receivables for the Myanmar telecom business and impairment and provisions for removal of low utilized telecommunications equipment

# FY25-03 FCF - Factors for Change -

(Unit: billions of yen)



Note) Calculated excluding the financial business (au Financial Holdings) from the consolidated figures

# FY25-03 Statement of Financial Position

(Unit: billions of yen)

Property, plant and equipment Intangible assets Rights-of-use asset 4,323.3	Interest-bearing debt 2,818.8
	Trade and other payables 586.2
	Other liabilities 739.7
Goodwill 564.5	Equity 5,341.9
Trade and other receivable 2,247.1	
Cash and cash equivalents 231.9	
Other 2,119.9	

**KDDI**  
(Consolidate, excluding auFH)\*  
**Total assets 9.49 trillion yen**

(Unit: billions of yen)

Cash and cash equivalents 689.3	Borrowings for financial business 1,617.7
Securities 442.5	
Loans 5,143.7	Deposits 4,588.6
Other 1,114.0	Other 1,183.2

**au Financial Holdings (Consolidated)**  
**Total assets 7.39 trillion yen**

*Tomorrow, Together*



## Disclaimer

Statements made in these documents with respect to the KDDI Group's performance targets, projected subscriber numbers, future forecasts and strategies that are not historical facts are forward-looking statements about the future performance of the KDDI Group, based on company's assumptions and beliefs in light of the information available at the time they were made. They therefore include certain risks and uncertainties. Actual results can differ from these statements due to reasons including, but not limited to, domestic and overseas situation, economic, trends, competitive position, formulation, revision or abolition of laws and ordinances, regulations or systems, government actions or intervention and the success or lack thereof of new services. Consequently, please understand that there is a possibility that actual performance, subscriber numbers, strategies and other information may differ significantly from the forecast information contained in these materials or other envisaged situations.